Internet Advertising Network (IAN)

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Major Milestones	Sep-95	Oc1-95	Nov-95	Dec-95	Jan-96	Feb-96
Complete business plan	done					
Complete ousiness plan	done					
Develop functioning prototype	GOILE	4				
Build initial IP-DB		done				
Establish Internet connection		done	ļ			
Alpha version of IAN	<u> </u>			X		
Hire software engineer				done		
Complete collateral material				X		
Hire regional sales				X		
Beta version of IAN					X	
Hire VP of sales			ļ		X	
Sell 3 ad sponsors					Х	
Sign 3 web sites					Х	
Begin media and analyst tour					X	
Production version 1.1 of IAN						X
Sell 5 ads						Х
Sign 10 web sites			<u></u>			X
Begin advertising IAN on IAN						X
Raise first round of funding						X

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